



Australian United Retailers Ltd.

13 March 2017

AFO

MR SAM SAMPLE
FLAT 123
123 SAMPLE STREET
THE SAMPLE HILL
SAMPLE ESTATE
SAMPLEVILLE VIC 3030

Securityholder Reference Number (SRN)

SRN WITHHELD DEC

3 Cent Dividend Declared and Information for Shareholders

Dear Member,

On 8 March 2017 Australian United Retailers Limited (Trading as FoodWorks) declared a 3 cent per share dividend. The record date for the dividend is 31 March 2017 and the payment date is scheduled for no later than 1 May 2016. The Dividend will be fully franked.

Payment directions for recently declared dividend

To assist with the payment of this dividend, and any future dividends, we would encourage any shareholders with internet access to update your current security holder information (particularly your e-mail address and banking details) at www.computershare.com.au/easyupdate/AFO. The Easy Update service is fast, secure and will ensure you receive your company information on a timely basis in the future.

When accessing the secure Easy Update website you will need your SRN/HIN which is located at the top right of the attached direct credit update form. For security reasons, please keep this information confidential.

If internet access is a problem, we have enclosed a direct credit form which will allow you to provide your banking details by completing and returning the form as quickly as possible. We have also provided a business reply paid envelope to facilitate the return of the direct credit form.

Payment of Dividend to Shareholders with One Share:

The Company has a large number of shareholders who hold only 1 share. Given the costs and administration associated with paying a 3 cent dividend, we will pay the dividend to shareholders with one share by reducing (or setting-off) the dividend amount against money owed to AURL in respect of their April 2017 Membership fees.

Half Year Results and access to Company Information after the de-listing from the NSX:

AURL released its half year results on 8 March 2017. A copy of the disclosure on the half year results is attached to this letter for your convenience on this occasion. In the future this type of information will be accessible on the Investor Centre – News section of the FoodWorks website.

Attached to this letter is a copy of the announcement released on the National Stock Exchange (NSX) on 24th February 2017 which explains the steps taken by AURL to ensure that shareholders have access to relevant Company information following the de-listing. Please take the opportunity to review the document.

If you have any queries in relation to this letter, please feel free to contact the Company's Company Secretary, Tony Pacella (tony.pacella@foodworks.com.au).

Yours sincerely,

Australian United Retailers Limited

Australian United Retailers Limited
ACN 077 879 782 ABN 93 077 879 782

Level 1, 1601 Malvern Road, Glen Iris, Vic. 3146 T: [03] 9809 8600 F: [03] 9809 8699 W: www.foodworks.com.au

Australian United Retailers Limited

ACN 077 879 782

Return your information:

 **Online:**
www.investorcentre.com/contact

 **By Mail:**
Computershare Investor Services Pty Limited
GPO Box 2975 Melbourne
Victoria 3001 Australia

Enquiries:

(within Australia) 1300 850 505
(international) +61 3 9415 4000

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SRN WITHHELD DEC

 For your security keep your SRN/HIN confidential.

Direct Credit

Use a **black** pen.
Print in **CAPITAL** letters
inside the grey areas.

A B C

1 2 3

A Request for Direct Crediting of Dividends

BSB number (eg. 063000)

Account number

Name in which account is held (eg. JOHN SMITH)

Name of Australian bank or financial institution

Name of branch or suburb or town

Type of account (eg. cheque, savings, etc.)



DO NOT USE YOUR CREDIT CARD NUMBER

If you are unsure of your BSB number or account number, please check with your bank, building society or credit union.

B Sign Here - This section **must** be signed for your instructions to be executed.

I/We authorise you to act in accordance with my/our instructions set out above. I/We acknowledge that these instructions supersede and have priority over all previous instructions relating to payments of dividends to which I/we am/are entitled to be paid in cash, but do not override any previous Dividend Reinvestment Plan instructions.

Individual or Securityholder 1

Director

Securityholder 2

Director/Company Secretary

Securityholder 3

Sole Director and Sole Company Secretary

Date - Day

Month

Year

Note: When signed under Power of Attorney, the attorney states that they have not received a notice of revocation. Computershare Investor Services Pty Limited needs to sight a certified copy of the Power of Attorney.

AFO

01FP

AFO

Samples/000001/000002



How to complete this form

A Request for Direct Crediting of Dividends

Complete this section if you want your cash dividends paid directly into your nominated Australian bank, credit union or building society account. Until you advise otherwise, all future cash dividends will be paid into the nominated account.

IMPORTANT: DO NOT USE THE NUMBER QUOTED ON YOUR CREDIT CARD

If you do not complete this section or this form is incomplete, unsigned or invalid in any other way, you will continue to receive your dividends by cheque, but this does not override any previous Dividend Reinvestment Plan instructions.

Neither the company nor the registry will be responsible for any delays in crediting dividends to your nominated account as a result of transaction procedures or errors by any financial institution.

This instruction only applies to the specific holding identified by the SRN/HIN and the name appearing on the front of this form.

B Signature(s)

If you have chosen to have your cash dividends paid directly into your nominated Australian bank, credit union or building society account and you have completed Section A, you must sign this form as follows in the spaces provided:-

Joint Holding: where the holding is in more than one name, all of the securityholders must sign.

Power of Attorney: to sign under Power of Attorney, you must have already lodged this document with the registry. If you have not previously lodged this document for notation, please attach a certified photocopy of the Power of Attorney to this form when you return it.

Companies: where the company has a Sole Director who is also the Sole Company Secretary, this form must be signed by that person. If the Company (pursuant to section 204A of the Corporations Act 2001) does not have a Company Secretary, a Sole Director can also sign alone. Otherwise this form must be signed by a Director jointly with either another Director or a Company Secretary. Please indicate the office held by signing in the appropriate place.

EP001

AFO

Please return the completed form to:

Computershare Investor Services Pty Limited
GPO Box 2975
Melbourne VIC 3001
Australia





National Stock Exchange of Australia Limited (**NSX**)
PO Box 283
NEWCASTLE NSW 2300

24 February 2017

FOR IMMEDIATE RELEASE

Australian United Retailers Limited (ACN 077 879 782) (**AURL**) would like to update shareholders on the progress of the proposed voluntary de-listing from the National Stock Exchange of Australia Limited (**NSX**) (**Proposed De-listing**) and explain the additional steps taken to ensure that shareholders have access to information relating to the Company after the Proposed De-listing.

BACKGROUND:

On 21 October 2016, AURL gave notice of its proposal to effect the Proposed De-listing. At the AURL Annual General Meeting on 22 November 2016 the members of AURL approved the Proposed De-listing. On 3 February 2017 AURL clarified the proposed date of the Proposed De-listing as being 28 February 2017. This date remains the proposed date for the Proposed De-listing to occur.

LOW VOLUME FINANCIAL MARKET:

In the period since the 3 February 2017, AURL has received approval from the Australian Securities and Investments Commission (**ASIC**) to be registered as an operator of a Low Volume Financial Market (**LVFM**) under the *Corporations (Low Volume Financial Markets) Instrument 2016/888*. A LVFM is a financial market in which, in the 12 months following the relevant entity's inclusion on the register, and in any subsequent 12 month period, no more than 100 completed transactions are entered into and the value of the transactions entered into does not exceed \$1.5M. AURL applied for registration as an operator of a LVFM in order to be able to maintain registers of potential buyers following the Proposed De-listing and to facilitate the "matching" of buyers and sellers (see further details below).

AURL will operate the LVFM for the sale and purchase of Class A Redeemable Preference Shares in AURL (**AURL Shares**) following the Proposed De-listing taking effect.

AURL's constitution restricts ownership of AURL Shares to 'Eligible Members' (as defined in the constitution¹).

It is currently intended that the LVFM will be used for buying and/or selling AURL Shares by (current and future) members of AURL who each hold more than one AURL Share.

¹ Refer Appendix A for the full definition of an Eligible Member

Following the Proposed De-listing, AURL shares are not able to be traded on any other licenced market.

The LVFM involves AURL maintaining an electronic register of potential buyers and sellers of AURL Shares. The register will include contact details of registered potential buyers and sellers, indicative prices at which the relevant buyer/seller is prepared to discuss a transaction and the quantity of shares proposed to be bought or sold.

Any transaction for the sale or purchase of AURL Shares involving a registered buyer or seller would be effected between parties directly without the involvement of AURL.

Where requested by either a buyer or a seller (after the transaction details are finalised), AURL may assist the relevant counterparties with the completion of any Standard Transfer Forms that may be required by AURL's share registry and may assist such parties with completing the forms and submitting them to the share registry for updating of the AURL share register.

The LVFM will NOT:

- involve any matching and settlement services;
- have a mechanism for the automatic execution of orders or a mechanism for the automatic formation of contracts between LVFM users that enter into a transaction through the LVFM; or
- involve AURL handling the purchase or sale money for the settlement of a transaction entered into through the LVFM.

A person must agree to the terms of use of the LVFM before becoming a LVFM user.

INVESTOR CENTRE:

AURL has established an Investor Centre where interested parties can access material information in relation to AURL.

Members and other interested parties are encouraged to visit the Investor Centre at regular intervals.

The Investor Centre is easily accessible from the FoodWorks website homepage (www.foodworks.com.au) by simply selecting the 'Investor Centre' tab located in the top right hand corner.

The Investor Centre is intended to include four basic areas as follows:

- (a) **Basic Company Info:** fundamental information on the Company (such as its registered office address, directors' names, key service provider details, etc.).
- (b) **Buying/Selling Share Info:** information in relation to the LVFM, including recent and historical share price data for trades in AURL shares and information on how to register as a prospective buyer or seller.
- (c) **Share Registry Info:** information and links to the AURL Share Registry and information on the Company's annual general meetings.
- (d) **News:** continuous disclosure notices can be found here as well and the last five years of annual and half yearly reports as well as the current AURL Offer Information Statement. A link to the historical disclosures made on the NSX is also accessible here.



The investor Centre also features a list of Frequently Asked Questions (FAQ's) which shareholders can download and print.

The actual register of potential buyers and potential sellers is not located in the Investor Centre. The register is located on the FoodWorks Extranet which is located at <https://foodworksau.sharepoint.com>. Access to the FoodWorks Extranet is restricted to registered store owners and registered potential sellers who may no longer be store owners.

Should you require any further information, please contact our Company Secretary, Mr Tony Pacella on 03 9809 8608 or by email to companysecretary@foodworks.com.au.

Kind regards

Australian United Retailers Limited

Appendix A: Definition of an Eligible Member of Australian United Retailers Limited

An Eligible Member is any of the following persons as may be determined by the Directors of AURL to be eligible to hold shares in AURL:

- (i) an 'Approved Storeowner';
- (ii) a 'Branded Storeowner';
- (iii) a Related Party of an 'Approved Storeowner';
- (iv) an employee of AURL but provided that the Board has passed a formal resolution confirming such employee(s) as constituting Eligible Members for the purposes of holding shares in AURL;
- (v) subject to the passing of the formal resolution in subparagraph (iv) above, a Related Party of an employee;



Australian United Retailers Ltd.

8 March 2017

Shareholder Update Australian United Retailers Limited (AURL)

AURL has today reported a consolidated profit of \$1.35 million for the half year ended 31 December 2016 (2015 \$1.17 million).

The Board is pleased to advise it has declared a Dividend of 3 cents per share. The Dividend will be paid to Shareholders on the share register at 31 March 2017 and will be paid by 1 May 2017.

-ENDS-

For further company or shareholder information, please contact:

Tony Pacella, Chief Financial Officer

Phone 0409 951 849

Email tonypacella@foodworks.com.au



Australian United Retailers Ltd.

13 March 2017

AFO

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FLAT 123
123 SAMPLE STREET
THE SAMPLE HILL
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SAMPLEVILLE VIC 3030

Securityholder Reference Number (SRN)

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3 Cent Dividend Declared and Information for Shareholders

Dear Member,

On 8 March 2017 Australian United Retailers Limited (Trading as FoodWorks) declared a 3 cent per share dividend. The record date for the dividend is 31 March 2017 and the payment date is scheduled for no later than 1 May 2016. The Dividend will be fully franked.

Payment directions for recently declared dividend

To assist with the payment of this dividend, and any future dividends, we would encourage any shareholders with internet access to update your current security holder information (particularly your e-mail address and banking details) at www.computershare.com.au/easyupdate/AFO. The Easy Update service is fast, secure and will ensure you receive your company information on a timely basis in the future.

When accessing the secure Easy Update website you will need your SRN/HIN which is located at the top right of the attached direct credit update form. For security reasons, please keep this information confidential.

If internet access is a problem, we have enclosed a direct credit form which will allow you to provide your banking details by completing and returning the form as quickly as possible. We have also provided a business reply paid envelope to facilitate the return of the direct credit form.

Payment of Dividend to Shareholders with One Share:

The Company has a large number of shareholders who hold only 1 share. Given the costs and administration associated with paying a 3 cent dividend, we will pay the dividend to shareholders with one share by reducing (or setting-off) the dividend amount against money owed to AURL in respect of their April 2017 Membership fees.

Half Year Results and access to Company Information after the de-listing from the NSX:

AURL released its half year results on 8 March 2017. A copy of the disclosure on the half year results is attached to this letter for your convenience on this occasion. In the future this type of information will be accessible on the Investor Centre – News section of the FoodWorks website.

Attached to this letter is a copy of the announcement released on the National Stock Exchange (NSX) on 24th February 2017 which explains the steps taken by AURL to ensure that shareholders have access to relevant Company information following the de-listing. Please take the opportunity to review the document.

If you have any queries in relation to this letter, please feel free to contact the Company's Company Secretary, Tony Pacella (tony.pacella@foodworks.com.au).

Yours sincerely,

Australian United Retailers Limited

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ACN 077 879 782 ABN 93 077 879 782

Level 1, 1601 Malvern Road, Glen Iris, Vic. 3146 T: [03] 9809 8600 F: [03] 9809 8699 W: www.foodworks.com.au

Australian United Retailers Limited

ACN 077 879 782

Return your information:

 **Online:**
www.investorcentre.com/contact

 **By Mail:**
Computershare Investor Services Pty Limited
GPO Box 2975 Melbourne
Victoria 3001 Australia

Enquiries:

(within Australia) 1300 850 505
(international) +61 3 9415 4000

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Direct Credit

Use a **black** pen.
Print in **CAPITAL** letters
inside the grey areas.

A B C

1 2 3

A Request for Direct Crediting of Dividends

BSB number (eg. 063000)

Account number

Name in which account is held (eg. JOHN SMITH)

Name of Australian bank or financial institution

Name of branch or suburb or town

Type of account (eg. cheque, savings, etc.)



DO NOT USE YOUR CREDIT CARD NUMBER

If you are unsure of your BSB number or account number, please check with your bank, building society or credit union.

B Sign Here - This section **must** be signed for your instructions to be executed.

I/We authorise you to act in accordance with my/our instructions set out above. I/We acknowledge that these instructions supersede and have priority over all previous instructions relating to payments of dividends to which I/we am/are entitled to be paid in cash, but do not override any previous Dividend Reinvestment Plan instructions.

Individual or Securityholder 1

Director

Securityholder 2

Director/Company Secretary

Securityholder 3

Sole Director and Sole Company Secretary

Date - Day

Month

Year

Note: When signed under Power of Attorney, the attorney states that they have not received a notice of revocation. Computershare Investor Services Pty Limited needs to sight a certified copy of the Power of Attorney.

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Samples/000002/000007



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Companies: where the company has a Sole Director who is also the Sole Company Secretary, this form must be signed by that person. If the Company (pursuant to section 204A of the Corporations Act 2001) does not have a Company Secretary, a Sole Director can also sign alone. Otherwise this form must be signed by a Director jointly with either another Director or a Company Secretary. Please indicate the office held by signing in the appropriate place.

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Australia





Australian United Retailers Ltd.

National Stock Exchange of Australia Limited (**NSX**)
PO Box 283
NEWCASTLE NSW 2300

24 February 2017

FOR IMMEDIATE RELEASE

Australian United Retailers Limited (ACN 077 879 782) (**AURL**) would like to update shareholders on the progress of the proposed voluntary de-listing from the National Stock Exchange of Australia Limited (**NSX**) (**Proposed De-listing**) and explain the additional steps taken to ensure that shareholders have access to information relating to the Company after the Proposed De-listing.

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Australian United Retailers Ltd.



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Tony Pacella, Chief Financial Officer

Phone 0409 951 849

Email tonypacella@foodworks.com.au

